

# SAVE THE DATE!



# Interested in serving the KAA on the board of directors?

Contact Willie Baker at sold@bidbaker.com or Cali Crissup, KAA Executive Director at kyauctioneerassoc@gmail.com

The Annual Convention always includes the election of Officers and Directors. If your service to the Association and the auction profession includes the desire to be a member of the leadership team, you need to make your wishes known. Candidates desiring to be nominated by the Nominating Committee for a position on the Board need to submit the Candidate Information Form to the committee by January 10th.



# KAA HALL OF FAME INDUCTEES

Paul Wilkerson Jack Wilkerson Sammy Ford John O'Connor **Rex Proffitt** Wayne Kessler George Kurtz C. Roger Lewis Aleck Gribbins Adrian Atherton Ray Humfleet Perry Poe J.O. Briggs Charles Switzer Samuel Godby B.G. Dunnington Rufus Hansford Jim Kannady Bruce Thomason Danny Ford Edward Maupin

Steve Lewis William B. Kurtz Jim Lynch John M. Kessler Martha McGee Randy Bush Ron Kirby Sr. Glenn Birdwhistell Harold Helm William Gibson Joe Gribbins Billy McGee **Bruce Goodlett** Danny Irvin William F. Harned James Sexton Stephen Barr David Butcher Marvin Sullivan Randy Moore

J. Devin Ford Thomas R 'Tommy' Hunt Kenneth Watts Ritchie McGinnis Timothy 'Chip' Foley Bob Haley Greg Mulberry Hayden Johnson Cliff-Ed Irvin Robert Alexander Ron G Dunnington Ron Kirby, Jr Doyle Wilson Matt Ford Steve Cherry Rick Wardlow Steve Henry Tim Haley

#### BRING YOUR ITEMS TO SELL AND SHOW YOUR SKILLS

Malcolm Taylor

The Fun Auction Committee invites you to participate in this year's Fun Auction. It will be held on Saturday night at the beginning of the banquet. This is the Association's major fundraiser for the year. Each auctioneer may bring as many items as they would like and will sell all the items they bring. All proceeds will go toward Association expenses for the next year.

The Fun Auction is a great chance for contestants to get rid of the pre-contest jitters and to sell extra items to get warmed up and contest ready. This is always a fun event. This year, the Committee has some new things planned. We look forward to seeing you there.

Bid Fast and Bid Often. Fun Auction Committee

# KAA PAST PRESIDENTS

1958 Orville Moore 1959 WP Scully 1960 John Cummins 1961 Edwin Freeman 1962 George Kurtz 1963 Edgar Walker 1964 Cliff Ledford 1965 Adrian Atherton 1966 E.I. Thompson 1967 Wayne Kessler 1968 Walter Fritts 1969 Rex Proffitt 1970 C. Roger Lewis 1971 Charles Switzer 1972 J.O. Briggs 1973 Jake Barnard, Jr. 1974 Henry L. Jones 1975 John O'Connor 1976 Samuel R. Godby 1977 Sammy Ford 1978 Aleck Gribbins 1979 Lonnie Napier 1980 Jack Wilkerson 1981 Ray Humfleet 1982 Chuck Layne 1983 Steve Lewis 1984 Rufus Hansford 1985 Frank Crain 1986 Thomas R. Hunt 1987 Jim Lynch 1988 Jim Kannady 1989 Danny Ford 1990 Harold Helm

1991 Bruce Thomason

1992 John M Kessler 1993 William Gibson 1994 William B. Kurtz 1995 Miller Monarch 1996 William F. Harned 1997 E. Glenn Birdwhistell 1998 Stephen Barr 1999 J. Devin Ford 2000 Bruce Goodlett 2001 David Butcher 2002 Randy Moore 2003 Greg Mulberry 2004 Kenneth Watts 2005 Steve Cornish 2006 Cliff-Ed Irvin 2007 Timothy "Chip" Foley 2008 Joe Gribbins 2009 Ron Kirby, Jr. 2010 Matt Ford 2011 Robert Alexander 2012 Steve Cherry 2013 Danetta Allen 2014 Jeff Geralds 2015 Rick Wardlow 2016 Tim Haley 2017 David Meade 2018 Russell Mills 2019 Adam Haley 2020 Shaun Logsdon 2021 John Wayne Kessler 2022 Davin Smith 2023 Willie Baker



## BATTLE OF THE BLUEGRASS OPEN BID CALLING AND RINGMAN CHAMPIONSHIP

By Davin Smith, Battle of the Bluegrass Committee Chairman

This was the fifth year for the Kentucky Auctioneers Association Battle of the Bluegrass Open Bid Calling Championship, which has become one of the largest bid calling competitions in the nation, focusing on the live auction method of marketing. We had a big change this year with the help of the Kentucky Department of Agriculture and the Kentucky State Fair Board, we were able to hold this year's contest at the Kentucky State Fair on the second Saturday of the Fair, August 19th. The State Fair venue was great, we were right between the North and South hall and had in and out public traffic all day long.

We had 25 contestants in the Open Bid Calling from all over the country including Arizona, Texas, Georgia, Ohio, Indiana & beyond. We had 6 in our Junior Competition, as well as 6 in the Ringman Competition. Our panel of judges for 2023 were as follows: Johnathan Noel, owner of Noel Auctioneers in Alton, KY and the first Champion of the Battle of the Bluegrass, David Whitaker, owner of Whitaker Marketing Group, Huxley, IA and the 2022 Champion of the Battle of the Bluegrass, the "Alabama Hammer" Mr. Wayne Thorn, ringman extraordinaire, Prattville, AL, Eddie Ables, owner of EA Realty and Auctioneers, Columbia, TN and Chairman of the Columbia Breakfast Rotary Club Mule Days Auctioneer Championship, and rounding out this year's panel is Mr. James Benton Pendleton, Salt Lick, KY, the 2023 World Champion Automobile Auctioneer.

The day started on Saturday with the Junior contest. In this contest we had a tough field with the newly crowned 2023 International Junior Auctioneer Championship Champion - Brandon Mendoza from Oklahoma and several others from Kentucky, Tennessee, and Missouri. In the end, Brandon Mendoza was crowned the Junior Champion with Ty Wood of Benton, KY taking Reserve Champion.

The Open Bid Calling Championship was next and as I said earlier it was a tough field with several state champions competing. In the end, it came down to these top five: Jason Miller, OH, Champion, Will Gregory, KY, Reserve Champion, Troy Robinette, TX, Third Place, Joshua Houston, TN, Fourth Place, and Jeremy Garber, MO, Fifth Place.

The Ringman Contest is run just a little differently as there is no set prize money. It is set up as a Jackpot with the winner receiving the majority of the entry fee money. We had several compete this year from Kentucky, Georgia, Alabama, and Tennessee. We got to see the chemistry of a father-son team with the Houston's from TN, the always exciting Mr. Dustin Mallory, but this year's Ringman Champion was Taylor Osborn, GA, with Joshua Houston, TN, taking Reserve Ringman Champion. This is a fun contest and is growing each year. It does show the benefit and teamwork a Ringman can bring to get top dollar for your product no matter what you are selling.

I would like to thank all of our Sponsors and the Kentucky Auctioneers Association Board Executive Committee along with the Battle of the Bluegrass Committee, along with our Executive Director, Cali Crissup and Amber Traub for all of their help in making this event a success. This is the only event the association holds to raise money for the scholarship fund. If you haven't attended the event before, we hope you will join us in 2024 at the Sixth Annual Battle of the Bluegrass during the Kentucky State Fair in Louisville, KY.

I would also like to thank all the Competitors over the years, it is because of you we have made this contest what it has become. We look forward to seeing all of you in 2024 to see who will take home the title of Champion from the Battle of the Bluegrass.





Judy Taylor was born July 18 in Louisville, Kentucky. The year is more closely held than many national security secrets. She went to be with her Lord and Savior on October 12, 2023. Judy grew up in New Mexico with life leading her across the world. She traveled extensively, living in both England and Israel. She began her lobbying career as a volunteer for the Kentucky Association of Older Persons in 1976. She made ends meet by substitute teaching. Judy became the first female contract lobbyist, blazing a trail for many to follow. If there was one word to sum her up, it would be mighty.

She: Mightily embraced her faith. Mightily loved her family. Mightily watched over her clients, especially Keeneland. Mightily embraced the role of Capitol Mother and Grandmother to hundreds. Mightily embraced life and all that was good. Mightily embraced the spread of kindness.

If Judy met someone that put up a wall, she burst right through it. Everything Judy did, she did at full throttle. The stories of her kindness and generosity are too many to recount. In just one instance of many, she visited a Christian bookstore in Lexington and struck up a conversation, as is her way, with a nice young clerk. On her next visit, she sought him out and continued the conversation. He told her he was a theology student, working his way through Asbury. She called Asbury and anonymously paid his entire tuition for the rest of his time there.

If you were a new lobbyist, you were told by everyone on your first day, "You'd better go see Judy." If you heard "Judy is looking for you," it could go one of two ways. You were getting a cookie or a dressing down. And you better see her right away. You never had to wonder where you stood with her. If you were a new legislator, you didn't have to look for her. She was one of the first people to welcome you to Frankfort. She was the lobbyist chosen to speak at New Member Orientation and always there to offer counsel... and cookies.

Cookies are a recurrent theme in summing up Judy. There is no telling how many thousands of cookies she baked over the years. If you heard the word "cookie," you knew exactly what was being referenced; you knew exactly who baked them and their one-of-a-kind taste. They represent an outreach of caring and love that she was willing to freely give. In a 2010 article about her in Governing Magazine, she said there is no way to separate the part of her that gave away cookies as a lobbyist and the part of her that did it for simple pleasure and friendship.

Everyone has a "Judyism" too numerous to relay. She also had her vices. We all remember her standing outside in the cold, wearing a mink coat, smoking her Wave Ultra Lights behind the Annex. Dr. Pepper cans were never out of reach and her famous desk was always stocked. She had a way with "direct" speaking. If she had dessert at a restaurant, she would invariably tell the server her desserts were better, after she had told them exactly how to cook her meal. And they'd better have a full bowl of sugar for her iced tea with lemon but no ice. And what does a tiny person of a certain age need in her life? Well of course, her beloved Doberman, Dilly. Even though Dilly outweighed Judy and stood half as tall as she did, there was no doubt who was in charge.

Judy knew exactly who she wanted to be. Her high school yearbook quote sums it all up. "Why make a mark on the world, when I can scribble all over it." May we all celebrate her life and lessons. Scribble on the world with joy and kindness... and be mighty.

Judy is survived by her daughter, Maresa Taylor (Randy) Fawns of Shelbyville and son, Paul Taylor of Naples, Italy, three grandchildren, Joseph Thomas (Allison) Fawns, Samuel Reese Fawns, and Kennedy Ann Taylor, a brother, John Harris, a half sister, Norela Harrington, and an army of "adopted" family members and friends.



01.25.2024 - 01.28.2024



More information to come at www.kentuckyauctioneers.org

# WHAT TO EXPECT AT THE 2024 ANNUAL CONVENTION:

Kentucky's only organization dedicated to the auction profession and auctioneers, the Kentucky Auctioneers Association, will meet in Lexington, KY in January of 2024. Thursday, January 25th will feature the Auction Basics Course which is half of the 12 hours required to take the Apprentice Auctioneers License Exam. It also fulfills the 6 hours of CE for a licensee. On Friday, January 26th, the 6 hour CORE course will be offered. This meets the requirement for CORE every four years, the other 6 hours for the Apprentice License Exam Candidates, and the general 6 hours of CE required by all licensees. A jam packed day of fun and fellowship on Saturday, January 27th, will begin with Coffee and Conversation, 3 hours of CE in the morning & 3 more hours of valuable CE in the afternoon followed by the President's Banquet. Saturday evening will be the President's Banquet which will include part of the Auction Competitions, Scholarship Awards, Auctioneer of the Year, Marketing Awards, Hall of Fame, and Lifetime Achievement Award winners will be recognized. A Worship Service kicks off Sunday, January 28th with Coffee and Conversation following. Three more hours of education, and the Annual Business Meeting which will round out the 67th edition of the KAA Annual Convention. If you do not receive our emails, please contact Cali Crissup at kyauctioneerassoc@gmail.com.



# **2024 Convention Schedule**

January 25–28, Hyatt Regency, 401 W High St, Lexington, KY 40507

## Thursday, Jan. 25, 2024

8:00-9:00	Registration for Auction Basics
9:00-12:00	Auction Basics—Steve Henry
12:00-1:00	Lunch on your own
1:00-4:00	Auction Basics—Steve Henry

## Friday, Jan. 26, 2024

8:00-9:00	Registration for CORE
9:00-12:00	CORE—Willie Baker
12:00-1:30	Lunch on your own
1:30-4:30	CORE—Willie Baker
4:30-5:00	Contestant's Meeting
6:00-9:00	Dinner—Contests (Women's, Pro, Apprentice & Ringman)

## Saturday, Jan. 27, 2024

8:00-9:00	Registration
9:00-10:30	CE—Jason Deel: Customer & Staff Relations
10:30-12:00	CE—Matt Sandmann Social Media Marketing: Hands on Ad Creation
12:00-1:30	Working Lunch with Addison Russell
	NAA Presentation & Auction Advocacy
1:30-3:00	CE—Jason Deel: Lead Generation and Al in the Auction Business
3:00-4:30	CE—Jason Deel: Effective Tactics in Auction Negotiations
4:30-5:00	Contestant's Meeting
6:00-9:00	President's Banquet, Jr & Pro Finals Contest, Awards, Hall of Fame,
	Scholarship, Fun Auction

### Sunday, Jan. 28, 2024

8:00-9:00	Worship Service
9:00-11:00	Kentucky Board of Auctioneers Commissioners Meeting
9:00-11:00	Round Table & Open Forum on Recruiting into the Industry/Association
11:00-12:00	Q&A with Kentucky Board of Auctioneers
12:00-?	KAA Business Meeting



# COURSE · · · · INSTRUCTORS

**Matt Sandmann** 

Matthew is a first generation auctioneer. He is the lead auctioneer and owner of Sandmann Auction Group LLC. He is a Past President of the Oklahoma State Auctioneer Association. Matthew not only is the lead auctioneer, but also manages the marketing strategies for auction sales, as well as, managing and contracting auctions to help his community. Sandmann Auction Group, LLC specializes in estate and business liquidations specifically regarding personal property. Matthew has completed year one of CAI and recently completed the CES designation course with the NAA. He is the 2021 Arkansas bid calling champion as well as two time ringman champion. Matthew grew up in Southeastern Oklahoma raising cattle and pecans. He was raised in Atoka County, and he, his wife Dawna, and daughters continue raising cattle near Lane, OK. He says the best part of the auction industry is the ability for his whole family to be apart of it.



**Steve Henry** 



Willie Baker

Steve Henry utilizes his organization and follow-thru skills to make certain that all details are up-to-date and all courses follow the strict regimens and guidelines required to comply with the various state regulations. Steve is a skilled auctioneer and brings a vast array of auction experience to the students of Kentucky Auction Academy.

Steve is also a graduate of the Professional Ringman's Institute and a Certified Personal Property Appraiser, which requires extensive training and class hours. He guides the students of Kentucky Auction Academy through the various steps and stages of course completion. Steve loves to ride and work horses in his spare time and is known by those close to him as "Capt'n Henry".

Willie Baker is the Owner of Baker Auctions & Real Estate, LLC. located in Perryville, KY. Willie is a Licensed Principal Auctioneer and Principal Real Estate Broker in Kentucky and Tennessee. Willie is also a Licensed Auctioneer in Florida and recently finished the requirements for his Florida Real Estate Broker License. Willie is an active member of the National Auctioneers Association (NAA), the Kentucky Auctioneers Association (KAA) where he currently serves as Vice President, the Florida Auctioneers Association (FAA), the National Association of Realtors (NAR), and the Kentucky Association of Realtors (KAR). Willie is fully engaged in the Auction and Real Estate industry and holds the Auction Marketing Management (AMM) Designation from the NAA. Willie is also currently enrolled in the Certified Auctioneers Institute (CAI) which is the highest form of education an auctioneer can attain and the NAA's most prestigious designation. Willie has multiple successful real estate and farm auctions to his credit, but also specializes in equipment, business liquidation, estates, and livestock. Willie also sells private treaty real estate.



# COURSE INSTRUCTORS

#### **Jason Deel**

Jason, originally from Haysi, VA, is the founder of JD's Realty & Auction of Clinton, TN. He grew up collecting as a child and continued his collection while serving 20 years in the U.S. Army. As a young man, Jason was destined to serve in the U.S. Army as a leader and officer. Jason served in six combat deployments to Iraq and Afghanistan in the Army as an Infantry Officer.

Jason earned his M.B.A. from the George Herbert Walker School of Business & Technology from Webster University while attending Command & General Staff College. Jason most recently served as the 4th Brigade 3rd Infantry Division Deputy Commander.

After retirement, Jason & Natalie knew they wanted to continue to help people solve problems. Jason has continued to further his education by attending the National Auctioneers designation for Accredited Auctioneer of Real Estate, the Auction Marketing Management, Graduate Personal Property Appraiser Course and the covenant Certified Auctioneers Institute course at Indiana University.

Jason & his wife Natalie live in Clinton, TN. They have two children, Maleah & Jacob.

# **BATTLE OF THE BLUEGRASS**

## **Ringman Contest**



**Ringman Champion:** Taylor Osborn **Reserve Champion:** Joshua Houston

## **Top 5 Open Bid Calling Contest**



Champion: Jason Miller, Reserve Champion: Will Gregory, 3rd Place: Troy Robinett, 4th Place: Joshua Houston, 5th

Place: Jeremy Garber



# **STANDING COMMITTEES 2024**

#### **LEGISLATIVE**

David Meade Danny Ford Ron Kirby Jr Cliff Ed Irvin

#### **BID CALLING**

Will Gregory
Davin Smith
Alex Popplewell

#### **BYLAWS**

John M. Kessler John Wayne Kessler Steve Cherry Joe Gribbins

#### PUBLICITY/SOCIAL MEDIA/MAGAZINE

Caitlin Wardlow
Cali Crissup
Tyler Mounce
Tammy Wells
Michael Harris
Rylan Shea

#### **FINANCE**

Rick Wardlow Russell Mills Matt Ford Steve Cherry

#### **EDUCATION**

Alex Popplewell Steve Henry Michael Harris David Asher

#### LONG RANGE PLANNING

Devin Ford Cliff Ed Irvin Steve Henry Joe Gribbins

#### **BATTLE OF THE BLUEGRASS**

Davin Smith
Will Gregory
Geral Wells
Wayne Long
George Coomer

#### **ADVISORY**

Ron Kirby Jr John M. Kessler Cliff Ed Irvin Joe Gribbins

#### **CONVENTION PLANNING**

Cali Crissup
Geral Wells
Will Gregory
Davin Smith
Caitlin Wardlow
David Asher
Michael Harris
George Coomer
Tyler Mounce
Wayne Long
Alex Popplewell
Willie Baker

#### **MEMBERSHIP**

George Coomer Tyler Mounce Caitlin Wardlow Michael Harris

#### NOMINATING COMMITTEE

John Wayne Kessler Willie Baker Cliff Ed Irvin Matt Ford Davin Smith

#### **FUN AUCTION**

Alex Popplewell Chris Wilson Greg Jeffries Doyle Wilson





Entere	d by:	Company			
E-Mail:			Phone #:		
Addres	ss (PO or Physical, City, State	e, Zip):			
ENTER	CATEGORY		AD TYPE	# ENTERIES	X \$20
ENTER			ADTIFE	# ENTENIES	A \$20
	Brochure	Real Estate			
	Brochure	Personal Propert	ty		
	Brochure	Real Estate & Pe	ersonal Property - Color		
	Radio Spot	Submit CD			
	Television Spot	Submit Tape or [	OVC		
	Auction Catalog (printed)	Color			
	Magazine Ad	Color			
	Newspaper Ad	Real Estate - Col	lor		
	Newspaper Ad	Real Estate - Bla	ick & White		
	Newspaper Ad	Personal Propert	ty - Color		
	Newspaper Ad	Personal Propert	ty - Black & White		
	Facebook Marketing	Submit Link to A	uction and Promoted Results		
	Auction of the Year	Submit Complete	e Marketing Program & Results		
		Totals			

Please submit all entries digitally using the JotForm Link on our website or bring all of the entries with you to the Convention. All entries must be turned in and paid for by 10 am on Saturday, January 27. ENTER AS MANY CATEGORIES AS MANY TIMES AS YOU WISH.

# MEMBERSHIP FORM



#### What to expect at the Annual Convention:

Kentucky's only organization dedicated to the auction profession and auctioneers, the Kentucky Auctioneers Association, will meet in Lexington, KY in January of 2024. Thursday, January 25th will feature the Auction Basics Course which is half of the 12 hours required to take the Apprentice Auctioneers License Exam. It also fulfills the 6 hours of CE for a licensee. On Friday, January 26th, the 6 hour CORE course will be offered. This meets the requirement for CORE every four years, the other 6 hours for the Apprentice License Exam Candidates, and the general 6 hours of CE required by all licensees. A jam packed day of fun and fellowship on Saturday, January 27th, will begin with Coffee and Conversation, 3 hours of CE in the morning & 3 more hours of valuable CE in the afternoon followed by the President's Banquet. Saturday evening will be the President's Banquet which will include part of the Auction Competitions, Scholarship Awards, Auctioneer of the Year, Marketing Awards, Hall of Fame, and Lifetime Achievement Award winners will be recognized. A Worship Service kicks off Sunday, January 28th with Coffee and Conversation following. Three more hours of education, and the Annual Business Meeting which will round out the 67th edition of the KAA Annual Convention. If you do not receive our emails, please contact Cali Crissup at kyauctioneerassoc@gmail.com.

Name:		Cell Phone Nur	mber:		
E-Mail:		License #:			
Address (PO or	Physical, City, State, Z	ip):			
Memhershin Tyne	Principle \$100	Apprentice \$100	Partn	er \$150	
Membership Type:	Principle \$100  New Rene	wing Newsletter:	Partn	er \$150 Print	
Member:  Form & Check should be m Membership is valid from J	New Rene  Membership Y  nailed to: KAA, PO Box 71, Sti anuary 1- December 31. Pleas	wing Newsletter:	Digital  nvention Registration	Print	
Form & Check should be m Membership is valid from J	New Rene  Membership Y  nailed to: KAA, PO Box 71, Sti anuary 1- December 31. Pleas	wing Newsletter:  ear:  Ilwater, OK 74076.  e fill out this form in addition to the Co	Digital  nvention Registration	Print	

#### Save the Date!

Don't miss our annual convention-for more information on upcoming events visit our website or use the QR code on this page!

Pay your dues or Register online now by visiting our website: www.kentuckyauctioneers.org or use the QR Code to pay your dues or register for the Convention!







These scholarships are to promote the consideration of the auction profession as a full-time career for people who are honest, intelligent, and sincere in their pursuit of their life goals. All applicants must submit this application with an essay explaining how you plan to utilize the scholarship & why you should be considered.

Name:		Cell Phone Number:
E-Mail:		License #:
Address (PO or	Physical, City, State, Zip):	
Birth Date:		High School:
Years in College	: School Honors:	
School Advisor:		Phone #:
	er (Auction School Applicant's Only) Referer nt what is the relationship?	nce auctioneer must be a current KAA Member.
How do you plar	n to use the scholarship?	
When?		Where?
KAA Member?	Auction School Attended?	Are you full time in the auction business?
Directors by No only. (Auction S eligible to apply Auctioneers *Re accredited high higher education	vember 30 of each year. ALL School, NAA Education/Designation for the KAA Scholarship? *Beginn elatives of an active KAA member is school or have completed the pason that intends on attending an Auc	will be determined each year by the KAA Board of clarships will be awarded for Auction Related purposes or or intends on working in the Auction Industry) Who is sing Auctioneers *Apprentice and Principal KY Licensed in good standing that have or will be graduating from an extremal type and accredited college, university, or institution of extion School or intends on working in the Auction Industry. Into the are true and accurate to the best of my knowledge.
Signed:		Date:

Please mail your completed scholarship application along with your essay to:

Ritchie McGinnis, 219 South Main St., Harrodsburg, KY 40330 or e-mail to: rmmcginnis@hotmail.com

Applications for upcoming scholarships must be received by January 8, but can be sent anytime.

# **CONTEST RULES**



#### What to expect at the Annual Convention:

- 1. The Kentucky Auctioneers Association auctioneering contests shall be open to any auctioneer holding a valid Kentucky Auctioneers License and residing in the state of Kentucky
- 2. The contest shall consist of the following: a.Ringman Contest: Open to any Kentucky resident. b.Division 1- Apprentice Division: Open to any Kentucky auctioneers who have been licensed three (3) years or less, whether an Apprentice or Principal Auctioneer. Contestants in this division cannot enter the Professional Division contest. c.Division 2-Female Division: Open to any licensed female Kentucky auctioneer. Contestants in this division may also enter the Professional Division d.Division 3-Professional Division: Male or Female. This contest shall determine the Kentucky State Champion Auctioneer. Auctioneers licensed less than three (3) years may enter the Professional Division.
- 3. Each contestant in ALL Divisions must be a member in good standing of the Kentucky Auctioneers Association, Inc during the year which the contest is held.
- 4. Each contestant must be registered for the convention at which the contest is held.
- 5. Ringman contestants will be judged during the Fun Auction. The contestant may designate an auctioneer to be calling bids while being judged. The entry fee shall be \$100.00.
- 6. Contestants in the Apprentice Division and the Female Division shall provide (3) items with an approximate value of \$50.00 each. Contestants will sell the items which they have brought for the contest. All proceeds from the sale of the items remain with the Kentucky Auctioneers Association. Contestants in these divisions shall pay an entry fee of \$100.00.
- 7. The Professional Division shall consist of two (2) rounds, a preliminary round and a final round. Each contestant shall provide three (3) items with an aggregate value of \$200.00 which the contestant will sell in the preliminary round. Items to be sold must be received by 4:30 PM on the day of the contest. Items to be sold in the final round will be provided by the Association. All proceeds from the sale of these items remain with the Kentucky Auctioneers Association. The entry fee for the Professional Division shall be \$150.00.
- 8. Based on the judges scores, three (3) contestants shall be selected to participate in the final round. In the event there are more than 14 contestants, or other unusual circumstances, the Bid Calling Committee, in consultation with the judges, may bring back more than 3 finalists.
- 9. During the final round, the finalists will answer one question and sell two (2) items, which will be provided by the Association. The question will be the same for every contestant. Therefore, contestants will be sequestered out of earshot of the contest until time to participate. Each contestant will have one minute to answer the question.
- 10. Winner awards shall be as follows: a Ringman: Winner shall receive a \$100 cash award, a belt buckle, a suitable trophy, and the opportunity to Ring for the Battle of the Bluegrass Open Bid Calling Contest. Runner-up will receive a \$50 cash award & trophy. b Apprentice Division: Winner shall receive a \$100 cash award, belt buckle and a suitable trophy. The Runner-Up will receive a \$50 cash award and a suitable trophy. c Female Division: The winner shall receive a \$250 cash award & a suitable trophy. The First Runner-Up shall receive a \$150 cash award and a suitable trophy. The Second Runner-Up shall receive a \$100 cash award and a suitable trophy. d Professional Division: The winner shall receive a \$500 cash award; a suitable trophy; belt buckle; entry fee paid for the International Auctioneering Championship (IAC) to be held at the NAA Conference and Show, permission to use 'Kentucky State Champion Auctioneer' in their advertising and promotion materials, and serve as the auctioneer for the Farm Bureau Country Ham Auction, provided the Kentucky Farm Bureau continues to request that service. The First Runner-Up shall receive a \$250 cash award and a suitable trophy. The Second Runner-Up shall receive a \$100 cash award and a suitable trophy. Should the winner be unable or unwilling to participate in the IAC or the Country Ham Auction, the First Runner-Up will be given the opportunity to represent the KAA. 11. Decisions of the judges are final and may not be appealed.
- 12. Junior Contest: Open to any Kentucky Youth, Non Licensed, 18 & Under. Must bring 2 items to sell. Any additional questions, please contact Cali Crissup, KAA Executive Director, 580-327-7525



# **CONTEST REGISTRATION**



Contestant Registration Information	Contestant	Registration	Information
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Name:	Cell Phone Number:
E-Mail:	License #:
Address (PO or Physical, City, State, Zip):	
Ringman \$100 CONTEST(S): Professional Au	Apprentice \$100 Female \$100  uctioneer \$150 Junior \$0
•	
By my signature I certify that I have read the Bid C and agree to abide by them and authorize paymen	Calling/Ringman Contest rules and the above Notes nt as shown below.
	Date: SUBMITTED WITH A CHECK. ALL CREDIT CARD UGH OUR WEBSITE UNDER EVENTS. YOU CAN

Mail or email form as follows to arrive on or before January 10: Form & Check should be mailed to: KAA, PO Box 71, Stillwater, OK 74076. Email: KyAuctioneerAssoc@gmail.com

#### Save the Date

January 25-28 -- Annual Convention & Contests, Lexington, KY. KAA Business Meeting - January 28th

Register online now by visiting our website: kentuckyauctioneers.org



# **CONVENTION REGISTRATION**



#### Please complete a separate registration form for each auctioneer

Name:		Cell Phone Number:		
E-Mail:		License #:		
Address (PO or Physical, City, State, Zip):				
Thursday Registration - Members	\$50	Membership Dues	\$100	
Thursday Registration - Non-members	\$150	On-Site Registration	\$325	
Friday Registration - Members	\$50	Pro Bid Calling Contest	\$150	
Friday Registration - Non-members	\$150	Female Contest	\$100	
Full Registration Thursday - Sunday Members	\$225	Apprentice Contest	\$100	
Full Registration Thursday - Sunday Non-Members	\$350	Ringman Contest	\$100	
Guest/Spouse/Support Staff Ticket	\$100	Jr. Bid Calling	\$0	
Guest/Spouse/Support Staff Friday Ticket	\$50	Advertising Contest	\$20	
Guest/Spouse/Support Staff Saturday Ticket	\$50	TOTAL		

If you are competing in the contests, please fill out the contest registration form to ensure that you are listed to compete in the correct competition

Save the Date!

January 25-28 -- Annual Convention & Contests, Lexington, KY. KAA Business Meeting - January 28th





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Facebook Followers





Over
7,000
Auctioneer Profiles



On Average
30,000
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