



KAA CHANTICLEAR DECEMBER 2023

January 25-28, 2024

SAVE THE DATE!



Interested in serving the KAA on the board of directors?

Contact Willie Baker at sold@bidbaker.com or
Cali Crissup, KAA Executive Director at
kyauctioneerassoc@gmail.com

The Annual Convention always includes the election of Officers and Directors. If your service to the Association and the auction profession includes the desire to be a member of the leadership team, you need to make your wishes known. Candidates desiring to be nominated by the Nominating Committee for a position on the Board need to submit the Candidate Information Form to the committee by January 10th.



WILLIE BAKER
KAA PRESIDENT



LETTER FROM OUR PRESIDENT

KAA Members and Guests,

The calendar has turned another year, and it is time again to make plans to attend the 67th Kentucky Auctioneers Association Convention. I would like to cordially invite you to join us in Lexington again. This year, we have a fantastic lineup of new and relevant education available to help you elevate your business!

It has been one of my greatest honors to serve as your 2023 President, and with the diligent work of our board, we have accomplished much. I would like to thank the Board of Directors for their commitment to serve over the last year. I appreciate each of you for doing your part to aid in the success of our great association. I would also like to thank our executive director for always keeping us on track and moving forward. Lastly, I would like to thank our members and their families for supporting our association! I encourage each of you to get involved and volunteer to serve in some capacity. Your involvement is key to the success of the KAA.

Thank you for a great year and we hope to see you in downtown Lexington in January!

All the Best,
Willie Baker, KAA President

KAA HALL OF FAME INDUCTEES

Paul Wilkerson
Jack Wilkerson
Sammy Ford
John O'Connor
Rex Proffitt
Wayne Kessler
George Kurtz
C. Roger Lewis
Aleck Gribbins
Adrian Atherton
Ray Humfleet
Perry Poe
J.O. Briggs
Charles Switzer
Samuel Godby
B.G. Dunnington
Rufus Hansford
Jim Kannady
Bruce Thomason
Danny Ford
Edward Maupin

Steve Lewis
William B. Kurtz
Jim Lynch
John M. Kessler
Martha McGee
Randy Bush
Ron Kirby Sr.
Glenn Birdwhistell
Harold Helm
William Gibson
Joe Gribbins
Billy McGee
Bruce Goodlett
Danny Irvin
William F. Harned
James Sexton
Stephen Barr
David Butcher
Marvin Sullivan
Randy Moore
Malcolm Taylor

J. Devin Ford
Thomas R 'Tommy' Hunt
Kenneth Watts
Ritchie McGinnis
Timothy 'Chip' Foley
Bob Haley
Greg Mulberry
Hayden Johnson
Cliff-Ed Irvin
Robert Alexander
Ron G Dunnington
Ron Kirby, Jr
Doyle Wilson
Matt Ford
Steve Cherry
Rick Wardlow
Steve Henry
Tim Haley

• BRING YOUR ITEMS TO SELL AND SHOW YOUR SKILLS •

The Fun Auction Committee invites you to participate in this year's Fun Auction. It will be held on Saturday night at the beginning of the banquet. This is the Association's major fundraiser for the year. Each auctioneer may bring as many items as they would like and will sell all the items they bring. All proceeds will go toward Association expenses for the next year.

The Fun Auction is a great chance for contestants to get rid of the pre-contest jitters and to sell extra items to get warmed up and contest ready. This is always a fun event. This year, the Committee has some new things planned. We look forward to seeing you there.

Bid Fast and Bid Often.
Fun Auction Committee

KAA PAST PRESIDENTS

1958 Orville Moore
1959 WP Scully
1960 John Cummins
1961 Edwin Freeman
1962 George Kurtz
1963 Edgar Walker
1964 Cliff Ledford
1965 Adrian Atherton
1966 E.I. Thompson
1967 Wayne Kessler
1968 Walter Fritts
1969 Rex Proffitt
1970 C. Roger Lewis
1971 Charles Switzer
1972 J.O. Briggs
1973 Jake Barnard, Jr.
1974 Henry L. Jones
1975 John O'Connor
1976 Samuel R. Godby
1977 Sammy Ford
1978 Aleck Gribbins
1979 Lonnie Napier
1980 Jack Wilkerson
1981 Ray Humfleet
1982 Chuck Layne
1983 Steve Lewis
1984 Rufus Hansford
1985 Frank Crain
1986 Thomas R. Hunt
1987 Jim Lynch
1988 Jim Kannady
1989 Danny Ford
1990 Harold Helm
1991 Bruce Thomason

1992 John M Kessler
1993 William Gibson
1994 William B. Kurtz
1995 Miller Monarch
1996 William F. Harned
1997 E. Glenn Birdwhistell
1998 Stephen Barr
1999 J. Devin Ford
2000 Bruce Goodlett
2001 David Butcher
2002 Randy Moore
2003 Greg Mulberry
2004 Kenneth Watts
2005 Steve Cornish
2006 Cliff-Ed Irvin
2007 Timothy "Chip" Foley
2008 Joe Gribbins
2009 Ron Kirby, Jr.
2010 Matt Ford
2011 Robert Alexander
2012 Steve Cherry
2013 Danetta Allen
2014 Jeff Gerald
2015 Rick Wardlow
2016 Tim Haley
2017 David Meade
2018 Russell Mills
2019 Adam Haley
2020 Shaun Logsdon
2021 John Wayne Kessler
2022 Davin Smith
2023 Willie Baker



BATTLE OF THE BLUEGRASS OPEN BID CALLING AND RINGMAN CHAMPIONSHIP

By Davin Smith, Battle of the Bluegrass Committee Chairman

This was the fifth year for the Kentucky Auctioneers Association Battle of the Bluegrass Open Bid Calling Championship, which has become one of the largest bid calling competitions in the nation, focusing on the live auction method of marketing. We had a big change this year with the help of the Kentucky Department of Agriculture and the Kentucky State Fair Board, we were able to hold this year's contest at the Kentucky State Fair on the second Saturday of the Fair, August 19th. The State Fair venue was great, we were right between the North and South hall and had in and out public traffic all day long.

We had 25 contestants in the Open Bid Calling from all over the country including Arizona, Texas, Georgia, Ohio, Indiana & beyond. We had 6 in our Junior Competition, as well as 6 in the Ringman Competition. Our panel of judges for 2023 were as follows: Johnathan Noel, owner of Noel Auctioneers in Alton, KY and the first Champion of the Battle of the Bluegrass, David Whitaker, owner of Whitaker Marketing Group, Huxley, IA and the 2022 Champion of the Battle of the Bluegrass, the "Alabama Hammer" Mr. Wayne Thorn, ringman extraordinaire, Prattville, AL, Eddie Ables, owner of EA Realty and Auctioneers, Columbia, TN and Chairman of the Columbia Breakfast Rotary Club Mule Days Auctioneer Championship, and rounding out this year's panel is Mr. James Benton Pendleton, Salt Lick, KY, the 2023 World Champion Automobile Auctioneer.

The day started on Saturday with the Junior contest. In this contest we had a tough field with the newly crowned 2023 International Junior Auctioneer Championship Champion - Brandon Mendoza from Oklahoma and several others from Kentucky, Tennessee, and Missouri. In the end, Brandon Mendoza was crowned the Junior Champion with Ty Wood of Benton, KY taking Reserve Champion.

The Open Bid Calling Championship was next and as I said earlier it was a tough field with several state champions competing. In the end, it came down to these top five: Jason Miller, OH, Champion, Will Gregory, KY, Reserve Champion, Troy Robinette, TX, Third Place, Joshua Houston, TN, Fourth Place, and Jeremy Garber, MO, Fifth Place.

The Ringman Contest is run just a little differently as there is no set prize money. It is set up as a Jackpot with the winner receiving the majority of the entry fee money. We had several compete this year from Kentucky, Georgia, Alabama, and Tennessee. We got to see the chemistry of a father-son team with the Houston's from TN, the always exciting Mr. Dustin Mallory, but this year's Ringman Champion was Taylor Osborn, GA, with Joshua Houston, TN, taking Reserve Ringman Champion. This is a fun contest and is growing each year. It does show the benefit and teamwork a Ringman can bring to get top dollar for your product no matter what you are selling.

I would like to thank all of our Sponsors and the Kentucky Auctioneers Association Board Executive Committee along with the Battle of the Bluegrass Committee, along with our Executive Director, Cali Crissup and Amber Traub for all of their help in making this event a success. This is the only event the association holds to raise money for the scholarship fund. If you haven't attended the event before, we hope you will join us in 2024 at the Sixth Annual Battle of the Bluegrass during the Kentucky State Fair in Louisville, KY.

I would also like to thank all the Competitors over the years, it is because of you we have made this contest what it has become. We look forward to seeing all of you in 2024 to see who will take home the title of Champion from the Battle of the Bluegrass.



CELEBRATING

Judy Taylor

Judy Taylor was born July 18 in Louisville, Kentucky. The year is more closely held than many national security secrets. She went to be with her Lord and Savior on October 12, 2023. Judy grew up in New Mexico with life leading her across the world. She traveled extensively, living in both England and Israel. She began her lobbying career as a volunteer for the Kentucky Association of Older Persons in 1976. She made ends meet by substitute teaching. Judy became the first female contract lobbyist, blazing a trail for many to follow. If there was one word to sum her up, it would be mighty.

She: Mightily embraced her faith. Mightily loved her family. Mightily watched over her clients, especially Keeneland. Mightily embraced the role of Capitol Mother and Grandmother to hundreds. Mightily embraced life and all that was good. Mightily embraced the spread of kindness.

If Judy met someone that put up a wall, she burst right through it. Everything Judy did, she did at full throttle. The stories of her kindness and generosity are too many to recount. In just one instance of many, she visited a Christian bookstore in Lexington and struck up a conversation, as is her way, with a nice young clerk. On her next visit, she sought him out and continued the conversation. He told her he was a theology student, working his way through Asbury. She called Asbury and anonymously paid his entire tuition for the rest of his time there.

If you were a new lobbyist, you were told by everyone on your first day, "You'd better go see Judy." If you heard "Judy is looking for you," it could go one of two ways. You were getting a cookie or a dressing down. And you better see her right away. You never had to wonder where you stood with her. If you were a new legislator, you didn't have to look for her. She was one of the first people to welcome you to Frankfort. She was the lobbyist chosen to speak at New Member Orientation and always there to offer counsel... and cookies.

Cookies are a recurrent theme in summing up Judy. There is no telling how many thousands of cookies she baked over the years. If you heard the word "cookie," you knew exactly what was being referenced; you knew exactly who baked them and their one-of-a-kind taste. They represent an outreach of caring and love that she was willing to freely give. In a 2010 article about her in *Governing Magazine*, she said there is no way to separate the part of her that gave away cookies as a lobbyist and the part of her that did it for simple pleasure and friendship.

Everyone has a "Judyism" too numerous to relay. She also had her vices. We all remember her standing outside in the cold, wearing a mink coat, smoking her Wave Ultra Lights behind the Annex. Dr. Pepper cans were never out of reach and her famous desk was always stocked. She had a way with "direct" speaking. If she had dessert at a restaurant, she would invariably tell the server her desserts were better, after she had told them exactly how to cook her meal. And they'd better have a full bowl of sugar for her iced tea with lemon but no ice. And what does a tiny person of a certain age need in her life? Well of course, her beloved Doberman, Dilly. Even though Dilly outweighed Judy and stood half as tall as she did, there was no doubt who was in charge.

Judy knew exactly who she wanted to be. Her high school yearbook quote sums it all up. "Why make a mark on the world, when I can scribble all over it." May we all celebrate her life and lessons. Scribble on the world with joy and kindness...and be mighty.

Judy is survived by her daughter, Maresa Taylor (Randy) Fawns of Shelbyville and son, Paul Taylor of Naples, Italy, three grandchildren, Joseph Thomas (Allison) Fawns, Samuel Reese Fawns, and Kennedy Ann Taylor, a brother, John Harris, a half sister, Norela Harrington, and an army of "adopted" family members and friends.

Save *the* Date!

KAA Conventions & Contests

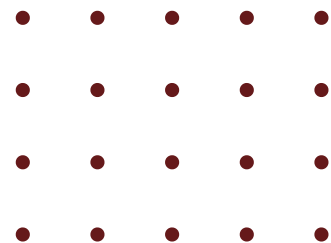
**01.25.2024 -
01.28.2024**



**More information to come at
www.kentuckyauctioneers.org**

WHAT TO EXPECT AT THE 2024 ANNUAL CONVENTION:

Kentucky's only organization dedicated to the auction profession and auctioneers, the Kentucky Auctioneers Association, will meet in Lexington, KY in January of 2024. Thursday, January 25th will feature the Auction Basics Course which is half of the 12 hours required to take the Apprentice Auctioneers License Exam. It also fulfills the 6 hours of CE for a licensee. On Friday, January 26th, the 6 hour CORE course will be offered. This meets the requirement for CORE every four years, the other 6 hours for the Apprentice License Exam Candidates, and the general 6 hours of CE required by all licensees. A jam packed day of fun and fellowship on Saturday, January 27th, will begin with Coffee and Conversation, 3 hours of CE in the morning & 3 more hours of valuable CE in the afternoon followed by the President's Banquet. Saturday evening will be the President's Banquet which will include part of the Auction Competitions, Scholarship Awards, Auctioneer of the Year, Marketing Awards, Hall of Fame, and Lifetime Achievement Award winners will be recognized. A Worship Service kicks off Sunday, January 28th with Coffee and Conversation following. Three more hours of education, and the Annual Business Meeting which will round out the 67th edition of the KAA Annual Convention. If you do not receive our emails, please contact Cali Crissup at kyauctioneerassoc@gmail.com.



2024 Convention Schedule

January 25–28, Hyatt Regency, 401 W High St, Lexington, KY 40507

Thursday, Jan. 25, 2024

- 8:00–9:00 Registration for Auction Basics
- 9:00–12:00 Auction Basics—Steve Henry
- 12:00–1:00 Lunch on your own
- 1:00–4:00 Auction Basics—Steve Henry

Friday, Jan. 26, 2024

- 8:00–9:00 Registration for CORE
- 9:00–12:00 CORE—Willie Baker
- 12:00–1:30 Lunch on your own
- 1:30–4:30 CORE—Willie Baker
- 4:30–5:00 Contestant’s Meeting
- 6:00–9:00 Dinner—Contests (Women’s, Pro, Apprentice & Ringman)

Saturday, Jan. 27, 2024

- 8:00–9:00 Registration
- 9:00–10:30 CE—Jason Deel: Customer & Staff Relations
- 10:30–12:00 CE—Matt Sandmann Social Media Marketing: Hands on Ad Creation
- 12:00–1:30 Working Lunch with Addison Russell
- NAA Presentation & Auction Advocacy
- 1:30–3:00 CE—Jason Deel: Lead Generation and AI in the Auction Business
- 3:00–4:30 CE—Jason Deel: Effective Tactics in Auction Negotiations
- 4:30–5:00 Contestant’s Meeting
- 6:00–9:00 President’s Banquet, Jr & Pro Finals Contest, Awards, Hall of Fame, Scholarship, Fun Auction

Sunday, Jan. 28, 2024

- 8:00–9:00 Worship Service
- 9:00–11:00 Kentucky Board of Auctioneers Commissioners Meeting
- 9:00–11:00 Round Table & Open Forum on Recruiting into the Industry/Association
- 11:00–12:00 Q&A with Kentucky Board of Auctioneers
- 12:00–? KAA Business Meeting

COURSE INSTRUCTORS



Matt Sandmann

Matthew is a first generation auctioneer. He is the lead auctioneer and owner of Sandmann Auction Group LLC. He is a Past President of the Oklahoma State Auctioneer Association. Matthew not only is the lead auctioneer, but also manages the marketing strategies for auction sales, as well as, managing and contracting auctions to help his community. Sandmann Auction Group, LLC specializes in estate and business liquidations specifically regarding personal property. Matthew has completed year one of CAI and recently completed the CES designation course with the NAA. He is the 2021 Arkansas bid calling champion as well as two time ringman champion. Matthew grew up in Southeastern Oklahoma raising cattle and pecans. He was raised in Atoka County, and he, his wife Dawna, and daughters continue raising cattle near Lane, OK. He says the best part of the auction industry is the ability for his whole family to be apart of it.



Steve Henry

Steve Henry utilizes his organization and follow-thru skills to make certain that all details are up-to-date and all courses follow the strict regimens and guidelines required to comply with the various state regulations. Steve is a skilled auctioneer and brings a vast array of auction experience to the students of Kentucky Auction Academy.

Steve is also a graduate of the Professional Ringman's Institute and a Certified Personal Property Appraiser, which requires extensive training and class hours. He guides the students of Kentucky Auction Academy through the various steps and stages of course completion. Steve loves to ride and work horses in his spare time and is known by those close to him as "Capt'n Henry".



Willie Baker

Willie Baker is the Owner of Baker Auctions & Real Estate, LLC. located in Perryville, KY. Willie is a Licensed Principal Auctioneer and Principal Real Estate Broker in Kentucky and Tennessee. Willie is also a Licensed Auctioneer in Florida and recently finished the requirements for his Florida Real Estate Broker License. Willie is an active member of the National Auctioneers Association (NAA), the Kentucky Auctioneers Association (KAA) where he currently serves as Vice President, the Florida Auctioneers Association (FAA), the National Association of Realtors (NAR), and the Kentucky Association of Realtors (KAR). Willie is fully engaged in the Auction and Real Estate industry and holds the Auction Marketing Management (AMM) Designation from the NAA. Willie is also currently enrolled in the Certified Auctioneers Institute (CAI) which is the highest form of education an auctioneer can attain and the NAA's most prestigious designation. Willie has multiple successful real estate and farm auctions to his credit, but also specializes in equipment, business liquidation, estates, and livestock. Willie also sells private treaty real estate.



COURSE INSTRUCTORS

Jason Deel

Jason, originally from Haysi, VA, is the founder of JD's Realty & Auction of Clinton, TN. He grew up collecting as a child and continued his collection while serving 20 years in the U.S. Army. As a young man, Jason was destined to serve in the U.S. Army as a leader and officer. Jason served in six combat deployments to Iraq and Afghanistan in the Army as an Infantry Officer.

Jason earned his M.B.A. from the George Herbert Walker School of Business & Technology from Webster University while attending Command & General Staff College. Jason most recently served as the 4th Brigade 3rd Infantry Division Deputy Commander.

After retirement, Jason & Natalie knew they wanted to continue to help people solve problems. Jason has continued to further his education by attending the National Auctioneers designation for Accredited Auctioneer of Real Estate, the Auction Marketing Management, Graduate Personal Property Appraiser Course and the covenant Certified Auctioneers Institute course at Indiana University.

Jason & his wife Natalie live in Clinton, TN. They have two children, Maleah & Jacob.

BATTLE OF THE BLUEGRASS

Ringman Contest



Ringman Champion: Taylor Osborn
Reserve Champion: Joshua Houston

Top 5 Open Bid Calling Contest



Champion: Jason Miller, **Reserve Champion:** Will Gregory, **3rd Place:** Troy Robinett, **4th Place:** Joshua Houston, **5th Place:** Jeremy Garber



STANDING COMMITTEES 2024

LEGISLATIVE

David Meade
Danny Ford
Ron Kirby Jr
Cliff Ed Irvin

BYLAWS

John M. Kessler
John Wayne Kessler
Steve Cherry
Joe Gribbins

FINANCE

Rick Wardlow
Russell Mills
Matt Ford
Steve Cherry

LONG RANGE PLANNING

Devin Ford
Cliff Ed Irvin
Steve Henry
Joe Gribbins

ADVISORY

Ron Kirby Jr
John M. Kessler
Cliff Ed Irvin
Joe Gribbins

MEMBERSHIP

George Coomer
Tyler Mounce
Caitlin Wardlow
Michael Harris

NOMINATING COMMITTEE

John Wayne Kessler
Willie Baker
Cliff Ed Irvin
Matt Ford
Davin Smith

BID CALLING

Will Gregory
Davin Smith
Alex Popplewell

PUBLICITY/SOCIAL MEDIA/MAGAZINE

Caitlin Wardlow
Cali Crissup
Tyler Mounce
Tammy Wells
Michael Harris
Rylan Shea

EDUCATION

Alex Popplewell
Steve Henry
Michael Harris
David Asher

BATTLE OF THE BLUEGRASS

Davin Smith
Will Gregory
Gerald Wells
Wayne Long
George Coomer

CONVENTION PLANNING

Cali Crissup
Gerald Wells
Will Gregory
Davin Smith
Caitlin Wardlow
David Asher
Michael Harris
George Coomer
Tyler Mounce
Wayne Long
Alex Popplewell
Willie Baker

FUN AUCTION

Alex Popplewell
Chris Wilson
Greg Jeffries
Doyle Wilson

Kentucky Auctioneers Association

ADVERTISING CONTEST



Entered by:

Company

E-Mail:

Phone #:

Address (PO or Physical, City, State, Zip):

ENTER	CATEGORY	AD TYPE	# ENTERIES	X \$20
	Brochure	Real Estate		
	Brochure	Personal Property		
	Brochure	Real Estate & Personal Property - Color		
	Radio Spot	Submit CD		
	Television Spot	Submit Tape or DVD		
	Auction Catalog (printed)	Color		
	Magazine Ad	Color		
	Newspaper Ad	Real Estate - Color		
	Newspaper Ad	Real Estate - Black & White		
	Newspaper Ad	Personal Property - Color		
	Newspaper Ad	Personal Property - Black & White		
	Facebook Marketing	Submit Link to Auction and Promoted Results		
	Auction of the Year	Submit Complete Marketing Program & Results		
		Totals		

Please submit all entries digitally using the JotForm Link on our website or bring all of the entries with you to the Convention. All entries must be turned in and paid for by 10 am on Saturday, January 27. ENTER AS MANY CATEGORIES AS MANY TIMES AS YOU WISH.

\$20 FOR EACH ENTRY. WINNERS WILL BE ANNOUNCED AT THE CONVENTION.

One copy of each ad medium must be submitted, in person or digitally.

Indicate the category of each entry. Entries must display the KAA or NAA logo or auctioneer must be verified as a member. Entries must be for advertising for auctions which were held in Kentucky between January 1 and December 31, 2023. Entries and payment must be received by January 27 to be considered.

Kentucky Auctioneers Association MEMBERSHIP FORM



What to expect at the Annual Convention:

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To apply for membership please complete all questions.

Name:

Cell Phone Number:

E-Mail:

License #:

Address (PO or Physical, City, State, Zip):

Membership Type: ☐ Principle \$100 ☐ Apprentice \$100 ☐ Partner \$150

Member: ☐ New ☐ Renewing Newsletter: ☐ Digital ☐ Print

Membership Year: _____

Form & Check should be mailed to: **KAA, PO Box 71, Stillwater, OK 74076.**

Membership is valid from January 1- December 31. Please fill out this form in addition to the Convention Registration.

Payments by mail can only be made by check. All other payment methods can be used on our website.

Office Use Only:

Date Received:

Processed:

Save the Date!

Don't miss our annual convention-for more information on upcoming events visit our website or use the QR code on this page!

Pay your dues or Register online now by visiting our website: www.kentuckyauctioneers.org or use the QR Code to pay your dues or register for the Convention!



Kentucky Auctioneers Association SCHOLARSHIP APPLICATION



These scholarships are to promote the consideration of the auction profession as a full-time career for people who are honest, intelligent, and sincere in their pursuit of their life goals. All applicants must submit this application with an essay explaining how you plan to utilize the scholarship & why you should be considered.

Name:	Cell Phone Number:	
<input type="text"/>	<input type="text"/>	
E-Mail:	License #:	
<input type="text"/>	<input type="text"/>	
Address (PO or Physical, City, State, Zip): <input type="text"/>		
Birth Date:	High School:	
<input type="text"/>	<input type="text"/>	
Years in College:	School Honors:	
<input type="text"/>	<input type="text"/>	
School Advisor:	Phone #:	
<input type="text"/>	<input type="text"/>	
Reference Auctioneer (Auction School Applicant's Only) Reference auctioneer must be a current KAA Member. If Related to applicant what is the relationship? <input type="text"/>		
How do you plan to use the scholarship? <input type="text"/>		
When?	Where?	
<input type="text"/>	<input type="text"/>	
KAA Member?	Auction School Attended?	Are you full time in the auction business?
<input type="text"/>	<input type="text"/>	<input type="text"/>

Scholarship amounts and number of scholarships will be determined each year by the KAA Board of Directors by November 30 of each year. ALL Scholarships will be awarded for Auction Related purposes only. (Auction School, NAA Education/Designation or intends on working in the Auction Industry) Who is eligible to apply for the KAA Scholarship? *Beginning Auctioneers *Apprentice and Principal KY Licensed Auctioneers *Relatives of an active KAA member in good standing that have or will be graduating from an accredited high school or have completed the past year at an accredited college, university, or institution of higher education that intends on attending an Auction School or intends on working in the Auction Industry. CERTIFICATION: I certify that the above statements are true and accurate to the best of my knowledge.

Signed:_____Date:_____

Please mail your completed scholarship application along with your essay to:

Will Gregory, 644 Hopkinsville Rd, Russellville, KY 42276
or e-mail to: will@haleyauctionsandrealty.com

Applications for upcoming scholarships must be received by January 19th,
but can be sent anytime.

Kentucky Auctioneers Association

CONTEST RULES



What to expect at the Annual Convention:

1. The Kentucky Auctioneers Association auctioneering contests shall be open to any auctioneer holding a valid Kentucky Auctioneers License and residing in the state of Kentucky
2. The contest shall consist of the following: a. Ringman Contest: Open to any Kentucky resident. b. Division 1- Apprentice Division: Open to any Kentucky auctioneers who have been licensed three (3) years or less, whether an Apprentice or Principal Auctioneer. Contestants in this division cannot enter the Professional Division contest. c. Division 2-Female Division: Open to any licensed female Kentucky auctioneer. Contestants in this division may also enter the Professional Division d. Division 3-Professional Division: Male or Female. This contest shall determine the Kentucky State Champion Auctioneer. Auctioneers licensed less than three (3) years may enter the Professional Division.
3. Each contestant in ALL Divisions must be a member in good standing of the Kentucky Auctioneers Association, Inc during the year which the contest is held.
4. Each contestant must be registered for the convention at which the contest is held.
5. Ringman contestants will be judged during the Fun Auction. The contestant may designate an auctioneer to be calling bids while being judged. The entry fee shall be \$100.00.
6. Contestants in the Apprentice Division and the Female Division shall provide (3) items with an approximate value of \$50.00 each. Contestants will sell the items which they have brought for the contest. All proceeds from the sale of the items remain with the Kentucky Auctioneers Association. Contestants in these divisions shall pay an entry fee of \$100.00.
7. The Professional Division shall consist of two (2) rounds, a preliminary round and a final round. Each contestant shall provide three (3) items with an aggregate value of \$200.00 which the contestant will sell in the preliminary round. Items to be sold must be received by 4:30 PM on the day of the contest. Items to be sold in the final round will be provided by the Association. All proceeds from the sale of these items remain with the Kentucky Auctioneers Association. The entry fee for the Professional Division shall be \$150.00.
8. Based on the judges scores, three (3) contestants shall be selected to participate in the final round. In the event there are more than 14 contestants, or other unusual circumstances, the Bid Calling Committee, in consultation with the judges, may bring back more than 3 finalists.
9. During the final round, the finalists will answer one question and sell two (2) items, which will be provided by the Association. The question will be the same for every contestant. Therefore, contestants will be sequestered out of earshot of the contest until time to participate. Each contestant will have one minute to answer the question.
10. Winner awards shall be as follows: a Ringman: Winner shall receive a \$100 cash award, a belt buckle, a suitable trophy, and the opportunity to Ring for the Battle of the Bluegrass Open Bid Calling Contest. Runner-up will receive a \$50 cash award & trophy. b Apprentice Division: Winner shall receive a \$100 cash award, belt buckle and a suitable trophy. The Runner-Up will receive a \$50 cash award and a suitable trophy. c Female Division: The winner shall receive a \$250 cash award & a suitable trophy. The First Runner-Up shall receive a \$150 cash award and a suitable trophy. The Second Runner-Up shall receive a \$100 cash award and a suitable trophy. d Professional Division: The winner shall receive a \$500 cash award; a suitable trophy; belt buckle; entry fee paid for the International Auctioneering Championship (IAC) to be held at the NAA Conference and Show, permission to use 'Kentucky State Champion Auctioneer' in their advertising and promotion materials, and serve as the auctioneer for the Farm Bureau Country Ham Auction, provided the Kentucky Farm Bureau continues to request that service. The First Runner-Up shall receive a \$250 cash award and a suitable trophy. The Second Runner-Up shall receive a \$100 cash award and a suitable trophy. Should the winner be unable or unwilling to participate in the IAC or the Country Ham Auction, the First Runner- Up will be given the opportunity to represent the KAA.
11. Decisions of the judges are final and may not be appealed.
12. Junior Contest: Open to any Kentucky Youth, Non Licensed, 18 & Under. Must bring 2 items to sell. Any additional questions, please contact Cali Crissup, KAA Executive Director, 580-327-7525

Register Online Now or Fill Out the
Registration Forms on the following pages.



CONTEST REGISTRATION



Contestant Registration Information

Name:

Cell Phone Number:

E-Mail:

License #:

Address (PO or Physical, City, State, Zip):

CONTEST(S):

☐

Ringman \$100

☐

Apprentice \$100

☐

Female \$100

☐

Professional Auctioneer \$150

☐

Junior \$0

NOTES: A previous winner of the Ringman Contest is not eligible to enter that contest again. A previous winner of the Apprentice Contest is not eligible to enter that contest again, but may enter the Professional Contest. Likewise, a previous winner of the Professional Contest may not enter that contest again. That person will only enter the Champion-of-Champions Contest which is held every five years.

By my signature I certify that I have read the Bid Calling/Ringman Contest rules and the above Notes and agree to abide by them and authorize payment as shown below.

Signed: _____ Date: _____

PAYMENT WITH PAPER FORM CAN ONLY BE SUBMITTED WITH A CHECK. ALL CREDIT CARD TRANSACTIONS MUST BE SUBMITTED THROUGH OUR WEBSITE UNDER EVENTS. YOU CAN ACCESS THE LINK FROM THE QR CODE.

Mail or email form as follows to arrive on or before January 10:
Form & Check should be mailed to: KAA, PO Box 71, Stillwater, OK 74076.
Email: KyAuctioneerAssoc@gmail.com

Save the Date

January 25-28 -- Annual Convention & Contests, Lexington, KY.
KAA Business Meeting - January 28th

Register online now by visiting our website:
kentuckyauctioneers.org



Kentucky Auctioneers Association CONVENTION REGISTRATION



Please complete a separate registration form for each auctioneer

Name:

Cell Phone Number:

E-Mail:

License #:

Address (PO or Physical, City, State, Zip):

Thursday Registration - Members	\$50	Membership Dues	\$100
Thursday Registration - Non-members	\$150	On-Site Registration	\$325
Friday Registration - Members	\$50	Pro Bid Calling Contest	\$150
Friday Registration - Non-members	\$150	Female Contest	\$100
Full Registration Thursday - Sunday Members	\$225	Apprentice Contest	\$100
Full Registration Thursday - Sunday Non-Members	\$350	Ringman Contest	\$100
Guest/Spouse/Support Staff Ticket	\$100	Jr. Bid Calling	\$0
Guest/Spouse/Support Staff Friday Ticket	\$50	Advertising Contest	\$20
Guest/Spouse/Support Staff Saturday Ticket	\$50	TOTAL	

If you are competing in the contests, please fill out the contest registration form to ensure that you are listed to compete in the correct competition

Save the Date!

January 25-28 -- Annual Convention & Contests, Lexington, KY.
KAA Business Meeting - January 28th



Register online now by using the QR Code or by visiting our website: kentuckyauctioneers.org



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